Would you like MORE from your company processes and systems?

We specialise in precisely that, helping you deliver...



We help businesses to improve the effectiveness and efficiency of their processes and information systems, by up to 50% or more.

We ensure that business processes deliver optimum performance as supported by associated IT systems. IT systems should be used for maximum benefit - that's what they're for!

We put business process owners and system users' needs first, without jeopardising technical integrity.

We do this using our **Business Value Maximisation Framework** (**BVMF**[™]), developed and refined over more than 25 years of designing organisational processes and IT systems to be more effective when working powerfully together.

An overview of **Business Value Maximisation Framework BVMF™** appears overleaf.

To discuss how you can get more for your business from your processes and IT systems, contact:



Andy Doran-Smith
or David P Jacobs
on **07766 8 1 0 6 1 0**Info@Maximum-Value.co.uk





www.Maximum-Value.co.uk

Working in association with Do IT Better Consortium (D.I.B.C.) Ltd



BUSINESS VALUE MAXIMISATION FRAMEWORK BVMF™

When 'automated' using IT, businesses often achieve disappointingly modest net gains in effectiveness and efficiency.

This is because too many assumptions are made with respect to how value arises. The result is that levels of value (net benefits) are unpredictable, negligible, or even negative!

David Jacobs has developed a solution to this problem called the Business Value Maximisation Framework BVMF™.

This framework works at a far deeper and more pertinent level than other business IT related methods and approaches, driving relentlessly from business value maximisation as the primary objective.

A free introductory presentation is available on request.

The presentation covers how the Business Value Maximisation Framework BVMF™ helps to define:

- · What value is and how it arises
- How to design optimum value into processes and IT systems
- How to ensure that value can be quantified, and continues to be realised, even increased, after implementation of improvements

Please note that the Business Value Maximisation Framework BYMF enhances and augments other business IT methods; it does not replace them.

We include the following services in our portfolio:

- Business-IT Mediation
- Business and IT Systems Analysis
- Business Process Improvement and Re-engineering (BPR)
- Data and Information Analysis
- Systems Requirements Definition
- IT Business Value Maximisation
 Troubleshooting and Consultancy
- Programme Management and Recovery
- Help and advice on careers, recruitment and training.

.. my sincere thanks, not just for the sheer quality of the work produced, and the way you delivered your thoughts and ideas, but also for being great fun to work with ...